

OUTLOOK

Owen Sound & District Chamber of Commerce



SUMMERFOLK IS BACK!

After 2 disruptive but innovative years Summerfolk Music and Craft Festival is returning stronger.

THE GEORGIAN BAY SYMPHONY

The best is yet to come as members and alumni memorialise 50+1 years of enriching the lives of Grey Bruce residents.

OSDCC NEWEST MEMBERS

Check out the latest businesses to join our growing community here at the Owen Sound Chamber.

SUMMER 2022 / Issue 8

Just because you live here, doesn't mean
you should give up High Speed Internet



New Ultra Fast Wireless and Fibre Solutions Now available in Grey/Bruce

(519) 378-1410
www.gbtel.ca



Fibre speeds up to 1 gbps
Wireless speeds up to 50 mbps



Janet Publuske
Manager, Owen Sound

IRIS ADVANTAGE

CHAMBER MEMBERS, THEIR FAMILIES AND EMPLOYEES

Save \$150 towards prescription
eyewear and more. It's easy!

Use Access Code: OWSCC
and your company name to register
at iris.ca/benefits

Call 519.376.4242 for more information
or to book an eye exam.

CONTENTS



SUMMERFOLK IS BACK!

Once again, from August 19th to 21st, performers and fans from across the world will wend their way to Kelso Beach at Owen Sound's Nawash Park.

Page 5



GOLDEN ANNIVERSARY PLUS ONE!

It's barely half over but 2022 has already been a noteworthy one for the Georgian Bay Symphony. According to David Adair, the Symphony's long-time Business Manager the best is yet to come.

Page 11



TOTAL SAFETY MANAGEMENT

Workplace safety is one of the most important aspects of running any business. Your legal responsibility as an Employer IS to provide employees with a safe and healthy work environment.

Page 13



MEET THE NEW BOARD

Introducing the 2022/2023 Owen Sound & District Chamber of Commerce Board of Directors

Page 18



NEW MEMBERS

Look whose joined us! Read up on the new members of the Chamber.

Page 20,21



JUST SAYING

We celebrate life, embrace life and we entertain ourselves. We are just as adept at creating the kind of entertainment the entices people to want to come up to our gorgeous Grey and Bruce counties.

Page 22



OUTLOOK

Outlook is a periodic publication of the Owen Sound & District Chamber of Commerce.

All inquiries regarding content can be directed to:

CEO Diane Austin
Owen Sound & District Chamber of Commerce
1051 2nd Ave East, Owen Sound, ON
N4K 2H7
519.376.6261

Design & Concept
Qwik Media Inc.

Editorial Committee
Diane Austin
Dave Carr
Trent Gow
Tiffany James
Dave Stobbe

Advertising Opportunities
Don Sweatman
sweatmandon@gmail.com
519-376-3842

Photographer
Candra Schank

Print & Distribution
Qwik Print

Outlook is distributed free of charge to all businesses within Owen Sound and surrounding rural routes.

Distribution of this publication does not constitute an endorsement of products or services advertised.

No portion of Outlook may be duplicated or distributed without permission or credit to the publisher.

Become a
staples[]™
**Preferred
Business
member.**

Become a Preferred Business member and your business will be eligible for Preferred pricing online and in store, exclusive offers plus a host of Small Business-friendly benefits designed to help you grow.

Call 519-372-2228 in to the store to sign up today.

staples[]™
work. learn. grow.

1077 10th Street West,
Owen Sound, N4K 5S2

winexpert™
LOVE YOUR WINE. GUARANTEED.



*New Owners,
Same Great
Service!*

www.winexpert.biz
519 371 WINE (9463)
100% Taste Satisfaction Guarantee
info@ winexpert.biz
689 - 10th Street West, Owen Sound

Thank you for supporting our small business,
we look forward to working with you!
-Diana & Kyle Kirk

OWEN SOUND

Our team works for you by taking the time to find solutions that make sense for you and your family.

We offer a complimentary review of your existing insurance and investments to help you feel more confident in your decisions.

Our office has been providing sound financial advice to our clients for over 10 years. It's time to see what our difference is for yourself!




Talk to Sound Life Solutions.

Call our office at 519.376.6988 or email Sandy at sholmes@faithlifefinancial.ca to set up your appointment today!




www.sound-life.solutions | faithlifefinancial.ca



Wiarton Marina Ltd.
Better Boating Begins Here

Factory Trained Technicians
Mechanical, Electrical and Fiberglass Repair
Ships store






519.534.1301

www.wiartonmarina.ca

RELIEF TURNS TO CELEBRATION: SUMMERFOLK IS BACK!

After two disruptive but innovative years Summerfolk Music and Crafts Festival, the now 47 year old offspring of the venerable Georgian Bay Folk Society, is returning stronger – and safer – than ever. Once again, from August 19th to 21st, performers and fans from across the world will wend their way to Kelso Beach at Owen Sound's Nawash Park. In addition to enjoying inspiring songs served up by consummate folk musicians, visitors will be treated to a weekend of one-of-a-kind artisans and food to satisfy every tastebud. "It will be heartwarming to reconnect with fellow performers, artisans and fans who we haven't seen for a couple of years" said Summerfolk 47 Artistic Director James Keelaghan. "Feelings of long-awaited relief will be quickly overtaken by celebration. It's been a long time coming."

Singer/songwriter James Keelaghan is widely considered to be the poet laureate of Canadian folk and roots music. He brings the same creative passion, intensity and curiosity that has earned this world-wide respect to his pivotal responsibilities as Summerfolk Artistic Director, a role he has cherished for 11 years. This year he is looking forward enthusiastically to appreciating the virtuosity of the outstanding lineup he has assembled. Headline performers include:

- ✓ Raine Maida, best known as lead vocalist and primary songwriter of the alternative rock band Our Lady Peace;
- ✓ Three-time Juno Award winner and Grammy winner Chantal Kreviazuk;

- ✓ Le vent du Nord, a driving force behind the progressive folk movement in Quebec;
- ✓ Matt Anderson, a creative blues guitarist and singer-songwriter from New Brunswick;
- ✓ Leela Gilday, a Dene-Canadian singer songwriter, born and raised in Yellowknife;
- ✓ The Irish-born Canadian contemporary folk singer-songwriter Irish Mythen; and
- ✓ My Son the Hurricane, the multi-horn, multi-drummer, multi-singer, brass funk band.

Keelaghan observes that the performers are eager to perform live again after the Covid lockdown. "It's rewarding to hear how much our folk festival is appreciated by the performers we are looking forward to enjoying. We had literally hundreds of professional musicians seeking to be part of the weekend. It's easy to forget that they have had a very hard time during the pandemic and it's great to be able to offer them a stage to get performing again."

According to James that same appreciation applies to the audiences too. "Many of our core audience members have come to 'expect the unexpected' in real time on the stage. And Summerfolk 47 won't disappoint in this regard. Stay tuned!"

Two years ago the picture wasn't nearly so bright. Like so many other events and activities Summerfolk was faced with Covid-related postponements, cancellations and the looming threat of more lasting damage. But the same intrepid spirit and creativity that has been Summerfolk's hallmark since 1976 came to the fore. Summerfolk 2020, *A Virtual Night at the Festival*, greatly exceeded modest expectations. James estimates that upwards of 5,000 people tuned into the live-streamed music festival featuring artists performing from their homes or studios. "We had much better engagement than many other festivals because of the iconic nature of



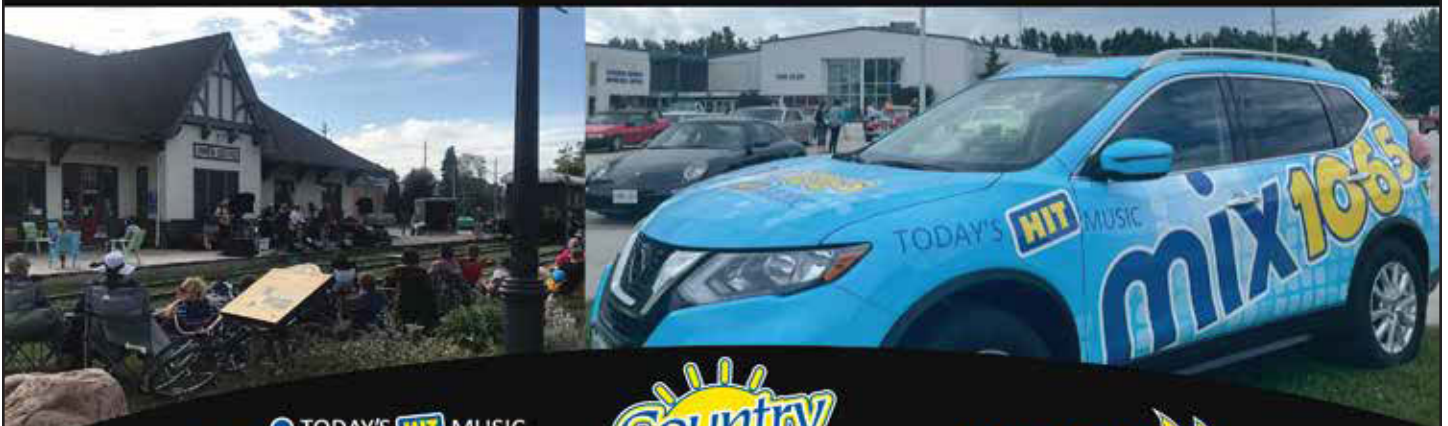
continued on page 7



We love our local events!



Tell us about yours at bayshorebroadcasting.ca



TODAY'S HIT MUSIC
mix 106.5

Country 93
TODAY'S BEST COUNTRY

560 CFOS
**THE OLDIES YOU WANT,
THE INFO YOU NEED.**

RELIEF TURNS TO CELEBRATION: SUMMERFOLK IS BACK! - continued

Summerfolk and because we sought to meaningfully engage our local population first and foremost,” he said.

In 2021 Summerfolk 46 was another solid step forward in still-trying circumstances. Keelaghan and team staged many sold-out performances at 18 venues. Protecting public and performer safety was paramount to its success. Crowd sizes were limited at each venue. Patrons were seated with their bubbles, socially distanced from others. Masks were required except when seated for the shows. But sadly, due to pandemic-related health and safety protocols, there was neither an artisan village nor food court.

Restrictions will be less onerous this year but protecting public health still has high priority. Mask requirements and limits on audience size have been eased from 2021 but sites have been redesigned to yield more space to move about and spread out. There will be one less stage; fence lines have been increased; and tables will be smaller in the bar tent. All of this reflects the ‘new normal’ as Summerfolk, like all of us, better adapts to protect its patrons, performers and volunteers from Covid – and other future infestations.

Happily this year the Artisan Village of hand-picked vendors, will be thriving once again, as will the Food Court. Both were unfortunate casualties in 2020 and 2021. Visitors will find a wide variety of treasures and handmade gifts in the Village including handmade instruments, jewelry, clothing and whimsical items like sock puppets. Food Court vendors will offer many menu choices including vegetarian, organic, international delights, and healthy choices at affordable prices. Preference was given to vendors who use meats and vegetables that are grown and raised locally and to booths conducive to the Festival milieu.

The Summerfolk Music festival was founded in 1976 by brothers Tim and John Harrison and over the ensuing 47 years has become internationally renowned for its music and craft excellence. Of particular note is the blending of contemporary artists with traditional folk musicians. The festival began very modestly with audiences sitting on garbage bags in a muddy field in 1976, but over time has grown to a four-day festival with multiple musical stages, an Artisan Village and Food Court. The festival hosts thousands of attendees yearly and hundreds of volunteers work tirelessly (thank you!) to provide services throughout the weekend. Thanks to partnerships between the City of Owen Sound and the Georgian Bay Folk Society, Kelso Beach now welcomes crowds to

a limestone amphitheatre with seats for 3,000 people and a covered stage dedicated to the memory of Stan Rogers, one of Summerfolk’s original performers and largest supporters.

Summerfolk experienced heavy rain during 20 of its first 30 years to the extent that long-time festival-goers refer to it affectionately as ‘Summersoak’. During years when lightning forced the sound crews to shut down the PA systems and wait for the thunder to subside, sometimes performers have been known to take cover in the middle of tents and stages, inviting the audience in from the rain for intimate acoustic performances and sing-a-longs – a perfect example of what James calls “expecting and enjoying the unexpected”. Let’s hope that Mother Nature has a sunnier disposition this August. She should know that we are just emerging from enough adversity to last a lifetime.

Something else to celebrate is the Young Discoveries Showcase. Since 2007 Summerfolk has reserved performance spaces for performers under age 21 who prevailed through two rounds of competitive, judged performances.

For more information on Summerfolk 47, including a full schedule and biographies of each performer, or to buy tickets, visit summerfolk.org. Your support of local music will not only recharge your batteries with wholesome fun and entertainment but will generate the added benefit of giving artists, artisans, vendors and volunteers the love and recognition they so richly deserve after two years of darkness.



**owen
sound**
where you want to live

SUMMER EVENTS

EVERY THURS & FRI 12 P.M. - 2 P.M.



 Owen Sound
Farmers' Market
 musicatthemarket.ca


SUNDAY NIGHTS 7 P.M.



 Owen Sound Visitor Centre
 harbournights.ca

AUG 4, 11 & 18 AT DUSK
SITE OPENS AT 7 P.M.

FREE FAMILY OUTDOOR MOVIE NIGHTS

 Owen Sound Farmers' Market
 owensound.ca/movienight

JUNE 30 - JULY 3, 2022



FREE 4-DAY MULTI-CULTURAL EVENT

 owensound.ca/waterfrontfestival





LOOKING FOR TRANSPORTATION SOLUTIONS?

Our Micro-Transit for employees and students is the answer! Contact us and let's discuss solutions from growing your business to helping you get to and from school in Grey and Bruce County.



CONTACT US TODAY
226-909-3111
 OWENSOUND@DRIVERSEATING.COM
 DRIVERSEATING.COM  

DRIVERSEAT
CHAUFFEUR & SHUTTLE SERVICE



Make Georgian Shores
YOUR HOME ON THE WATER






-  **Powerboat & sailboat friendly**
-  **300 slips - Seasonal & Transient**
-  **Fuel Dock - Diesel & Gas**
-  **Boater Lounge with full kitchen TV, showers & laundry facilities**

www.georgianshoresmarina.com

IPC PRIVATE WEALTH

Welcome to a new level of wealth

More access. More advice. **More attention.**

A personalized solution to protect and build your wealth.

We look forward to welcoming you as a client of IPC Private Wealth.

Learn how at www.corepg.ca

1156 2nd Avenue East, Suite 101, Owen Sound, ON Tel: 519-376-0095
 Toll Free: 1-800-847-3106 Email: info@corepg.ca Web: www.corepg.ca



CORE
PARTNERS GROUP®



Investment Planning Counsel®
 IPC SECURITIES CORPORATION

IPC Private Wealth is a division of IPC Securities Corporation.
 IPC Securities Corporation is a member of the Canadian Investor Protection Fund.

qwik print
great results in record time

\$10 Next-Day Shipping
 throughout Grey-Bruce*

BUSINESS CARDS IN 24 HOURS

same day • next day • two day





Here's to
summer
in our
backyard.

Anyone who knows me, knows if I'm not showing properties, or at the rink with my kids - I'm golfing, or tending the BBQ smoker in my backyard. Grey Bruce is still where people want to be, and I have a wish list from buyers looking to settle in our beautiful backyard. Call me to see if your home, farm, or cottage is a match. Trust me with your real estate decisions.


JAMES MCGREGOR
REALTOR

ENGEL & VÖLKERS
McGREGOR HAHNE GROUP

226.974.2144 james.mcgregor@evrealstate.com



GTR
Grey Transit Route

Travel to work!
226-910-1001
www.grey.ca/gtr

The Grey Transit Route provides reliable options for riders and employers. Visit www.grey.ca/gtr for details.

CANDRA SCHANK
photography

**PET PHOTOGRAPHY,
HECK YA!**

Specializing in Pet &
Family Photography.

519-387-3764
candraschank@gmail.com

www.candraschankphotography.com




Devin Morrison, CPA, CA
Partner

Baker Tilly SGB LLP
945 Third Avenue East, Suite 201, P.O. Box 460
Owen Sound ON Canada N4K 5P7
T: +1 519.376.5850 | F: +1 519.376.5532
dmorrison@bakertilly.ca | bakertilly.ca




ADVERTISE WITH US

OWEN SOUND

LET US HELP BUILD YOUR FANBASE

519 371-7452

THE GEORGIAN BAY SYMPHONY – GOLDEN ANNIVERSARY PLUS ONE!



It's barely half over but 2022 has already been a noteworthy one for the Georgian Bay Symphony (GBS):

- On May 1st, our treasured local symphony orchestra was the recipient of an Owen Sound's biennial Arts & Culture Award for the outstanding nature of their virtual sessions. (GBS was one of the only community orchestras in Canada that performed a fully virtual season during the pandemic.); and
- On June 18th, Harmony Hall resonated to GBS's *Reunion with Beethoven*, the auspicious rebirth of a concert originally scheduled for March 2020 when Covid-19 first inflicted its dissonance.

According to David Adair, the Symphony's long-time Business Manager and jack of all trades, the best is yet to come as inspiring Conductor François Koh (since 2015) and the GBS's talented members and alumni memorialise 50+1 years of enriching the lives of residents of the Grey Bruce Owen

Sound area with their classical music virtuosity. "While frustrating at the time, a one year pandemic-related delay in commemorating the Symphony's *Golden Anniversary* has created a unique opportunity to celebrate as a return to normality approaches", said Mr. Adair.

Highlights of the five concert 2022-2023 season will include:

- *Roots*, this coming October
- *Joy*, at Christmas
- *Reunion*, with alumni participation on Family Day next February
- *Dreams*, in April, and
- *Reconciliation*, a water-themed collaboration with our local Indigenous community

The Georgian Bay Symphony was founded in 1972 by a small group of dedicated area musicians who had come together a year earlier to compete in the local Kiwanis Music Festival. Their passion for live classical music was rewarded when the adjudicator, UWO music professor Herman Dilmore, was so impressed he suggested that the group form a community orchestra. Herman became the first Music Director and helped build momentum for five formative years. Annually, the Symphony awards a bursary to a local high school music student in his name.

In 1999 the Symphony moved into their then new and still continuing home at the 761 seat OSCVI (now East Ridge Community School) Auditorium. The Symphony had helped with

continued on page 17



ORDER YOURS TODAY

HYBRID NOW AVAILABLE

STARTING AT
\$30,894 + HST
& LIC



5
YEAR
100,000 KM
WARRANTY

- Powertrain
- Roadside Assistance
- Comprehensive
- 100% Transferable

- ☒ Military Benefits
- ☒ Mobility Assistance
- ☒ Grad Rebate

Kia of Owen Sound
519-371-4447 | www.kiaowensound.ca

f Follow us to learn more.



2023
Sportage

LOOKING FOR THE BEST EMPLOYEES?
Start with Canada's best benefits plans.





Jaclyn Gostick
Small Business
Account Executive
jgostick@nicolinsurance.com

Learn more about our
Chambers of Commerce Group
Insurance Plan today.

NICOL INSURANCE SINCE 1950
your lifestyle. trusted
nicolinsurance.com | 519-376-5350

ADVANCED MARINE & POWERSPORTS
Owen Sound Lake Huron



Your Local Owen Sound Yamaha Dealer
202435 Sunset Strip | Owen Sound
519.372.2211
www.advancedmarine.org

Experience A+ Service
Clients say BEST in Georgian Bay with 100+ Five Star Reviews



MORTGAGE wellness

BuckleyMortgageBroker.ca



Gerard Buckley
Mortgage Broker #M17000583

Mortgages for
First Time Home Buyers
New Home Construction
Renovations & Debt Consolidation

866-496-4028



Andrea Handy
Client Service Manager
Mortgage Agent #M21001354



Brandon Lacaille
Mortgage Agent #M21003219

The Mortgage Wellness Group Brokerage #1970. Each Office is independently owned and operated.

Offices in Port Elgin, Owen Sound, Collingwood, and Toronto.

IMPLEMENTING AN EFFECTIVE WORKPLACE HEALTH AND SAFETY PROGRAM

Workplace safety is one of the most important aspects of running any business. As part of your legal duties and responsibilities as an Employer under the Occupational Health and Safety Act (OHSA), you are required to provide employees with a safe and healthy work environment. Regardless of workplace Sector, the Ministry of Labour, Training and Skills Development (MLTSD) oversee and enforce the OHSA and Regulations.

However, the reality is that most Employers don't know where to start. While workplace Health and Safety can be overwhelming, it doesn't have to be. An effective Health and Safety program starts with clear policies, qualified training and a genuine commitment by senior management. The best place to start is with a Health and Safety review.

Unlike a formal audit, a Health and Safety review provides organizations with an opportunity to find out what is legally required and where there may be gaps in policy and procedures. From there, it is much easier to design and implement a clear and effective Health and Safety program, including employee training.

Some of the most important policies include a Health and Safety policy, Workplace Violence and Harassment policy, Employee Code of Conduct and Early and Safe Return to Work (ESRTW) policy. Policies provide the vision while Safe Work Procedures (SWP) provide the guidance. Ensuring all employees clearly know what is expected of them.

The COVID pandemic highlighted the importance of emergency preparedness for all organizations. Today, workplace Health and Safety is such an integral part of running a safe and productive business. Risk mitigation is paramount and key to implementing an effective Health and Safety program is to be proactive and to get started early!

DID YOU KNOW?

A chamber membership helps to promote your business. Each chamber member is encouraged to host a workshop to help introduce what their businesses have to offer. "It's a perfect time to join the Chamber."



Trevor Harness, CCRM, CAE, CSEP, COHS, CHSO, CIRT
Director-Health & Safety/Senior Instructor
Director-Education and Training

TOTAL Safety Management

t: 519-428-9494

c: 519-870-7233 (SAFE)



Maximize Your Investment with *local* Expert Mortgage Advice

PURCHASE · RENEWAL · DEBT CONSOLIDATION
 RENOVATION · EQUITY TAKE-OUT

LET'S RUN YOUR NUMBERS!

call me for free, no-obligation consultation



**ASHLEE
CUNNINGHAM**
 MORTGAGE AGENT

519.379.3249

www.AshleeCunningham.ca

BROKERAGE LIC 12728

SPONSORED CONTENT

EXPERT COLUMN PERSONAL FINANCE ESSENTIALS



FOR WOMEN IN TRANSITION

For women, as with men, there are four pillars of wealth, personal finance essentials that help you build a solid foundation to protect yourself and the people and things you cherish.

The four pillars are Wealth Creation, Wealth Protection, Wealth Independence and Wealth Legacy. Important realities face women as their roles evolve:

- women are successfully competing in the corporate world and/or operating their own business;
- women face many life transitions, including loss of spouse and divorce that can threaten their sense of well-being;
- despite significant strides, some women still are not the primary money managers of their financial affairs;
- women are frequently called on to help manage the affairs of their aging parents and children which can be both financially and emotionally challenging; and
- some women choose to remain single and this presents different financial challenges as they move through life.

For all these reasons and more, it is important for women to build a relationship with an advisor that understands their unique situation, personal goals and values and who can help them manage their money with clarity and confidence. And also deal with an advisor who collaborates with other professional advisors to provide expert advice and solutions.

A sudden change in your financial situation can be a life altering event. Successfully managing financial transitions is more challenging than you may realize. It's not just a matter of managing the financial situation – it's managing the change.

At **Desmarais Financial Services** we help you successfully manage your financial life transition by re establishing the perspective required to make sound financial and life decisions. These decisions are based on your personal experience and integrated with facts and figures.

If you have a question or concern or just want to chat, please contact me at the phone number or email on this article.

DFS Desmarais Financial SERVICES INC.

Rachel Desmarais

CFP, EPC, CHS, CLU, CEA
Financial Planner

519-416-1600

rachel@dfsfinancial.ca

345 8th St. E. Suite 208
Owen Sound, ON, N4K 1L3

desmaraisfinancial.com



sound advice for over 23 years



BOUNCE
MORNINGS ◀
 WITH **TED & DIANA**

WEEKDAY
MORNINGS
6-10



LIFETIME MEMORIES
 START **HERE** 

2022-23 SEASON TICKETS ARE ON SALE NOW
 VISIT ATTACKHOCKEY.COM OR CALL 519 371-7452
 TO RESERVE YOUR SEATS OR FOR MORE DETAILS



Welcome Summer

All new menus for
 the same beautiful patio.

Open for Breakfast, Lunch and Dinner
 7 days a week.

Call for reservations **519.470.1000**



King & Associates LLP
Chartered Professional Accountants



887 Third Avenue East, Suite 102, P.O. Box 681, Owen Sound, Ontario N4K 5R4 tk.on.ca

Celebrating 40 years of welcoming new clients and retaining old friends

- Personal, Small Business, Farm, and Corporate Tax
- Accounting and Auditing
- Bookkeeping, Payroll, HST Services
- Financial Advice and Estate Planning

Contact Us:
519-371-1611
info@tk.on.ca

BNI

WE WANT YOU

SUCCESSFUL NETWORKING IS MORE IMPORTANT THAN EVER!

NETWORKING WORKS!!! OUR CHAPTER MEMBERS HAVE RECEIVED OVER \$265,000 IN REFERRAL BASED BUSINESS IN THE LAST 12 MONTHS.

ADVANCE
services

COMMERCIAL & INDUSTRIAL CLEANING SERVICES

Committed to Quality Service

- Carpet Cleaning
- Wet Look Floors

call Ken King
519-375-5321
advanceservice@xplornet.ca

GREY BRUCE LAW

Michael A.G. Forcier B.A., LL.B.
Barrister & Solicitor
mike@greybrucelaw.ca

Michael Johnston BSC, J.D.
Barrister & Solicitor
michael.johnston@greybrucelaw.ca

712 2nd Avenue East
Owen Sound, ON
N4K 2H1
Phone: 519-372-0722
Fax: 519-371-7764

THE GEORGIAN BAY SYMPHONY - continued

the major fundraising campaign for this new cultural venue with a significant donation. As a result, auditorium space in the new school was designed and built to provide an acoustically excellent venue for GBS's concerts.

GBS Vision Statement

We envision the Georgian Bay Symphony as a premier arts organization performing live classical music and other genres in Grey and Bruce Counties, with a national reputation for enriching the lives of residents of all ages, and for an artistic excellence reflecting the skills and talents.

True to their vision, the GBS has grown to be an outstanding community orchestra attracting talented musicians from Grey and Bruce Counties, Owen Sound and elsewhere in Ontario as well as featuring guest performers from around the world such as pianist Younggun Kim who performed again in June. The Symphony participates regularly in a variety of community events including the fun annual adventure of performing the National Anthem before at least one OHL Owen Sound Attack hockey game each season.



DID YOU KNOW?

The Chamber offers a free marketing email with every Chamber membership. "The Inside Scoop" offers free advertising for the membership through the member portal on our website. "Just another bonus of being a Chamber member."

LOCAL LIFE SAFETY

**Contact the Troy Team for all of
your life safety needs!**



FIRE PRODUCT SALES

Scott Jackson

Branch Manager/Fire Product Sales

T: (519) 376-8891, ext. 108
scott.jackson@troylfs.com



SPRINKLER INSTALLATIONS

Ryan Power

Project Manager

C: (519) 375-2509
ryan.power@troylfs.com



FIRE & SPRINKLER SERVICE

Brandon Thomson

*Preventive Maintenance Account
Manager*

T: (519) 376-8891 ext. 107
brandon.thomson@troylfs.com

Fire Alarm • Sprinkler • Fire Suppression Systems
Fire Pumps • Foam Systems • Standpipe • Hydrants
Backflows • Firehose • Security • 24 Hr. Service
Signaling • Nurse Call • Communications

www.troylfs.com



Life & Fire Safety Ltd.



MESSAGE FROM THE CHAMBER



Diane Austin CEO

When you think back over the last few months, it has been challenging, but most of all invigorating. It has been wonderful to see faces again although there is apprehension about being out and about. You feel the welcoming spirit of business owners as progression is moving forward.

A big thank you to the City of Owen Sound for working with us to arrange the mayor's luncheon. It is the hope that this will now be an annual event.

Another highlight for the Chamber was arranging and hosting the All Candidates Meeting for the Provincial election with the help of the Chamber Advocacy Committee, Businesses and the community. The night was a huge success!

The Annual Golf Tournament is being held at Legacy Ridge on September 16, 2022 Registration is now up and running. Register before August 15th and win a round of 4 at Legacy Ridge. You don't want to miss out on this fun filled day.

The Business Excellence Award Gala is back and in person this year on October 20th at Best Western Inn on the Bay. Nominations for your favorite business can now be made on the Chamber website. We are pleased to announce that there is a new category for Agriculture. Nominate today and show how much the businesses in our community are appreciated.

MESSAGE FROM THE CHAIR OF THE BOARD

It is exciting to see Spring end, and the summer tourist season begin. The Owen Sound & District Chamber of Commerce is seeing the local businesses moving forward.

Lots of activities are and will be happening around town with renewed growth for small & new businesses opening their doors.

Our Chamber Board & Office are excited to host new and annual events to bring the community and businesses together.

As we start our new fiscal year, it is with great pleasure I introduce the members of our Board.

Marg Benedict, *Board Chair*



Top left: Syd Austin, Jeff Coulter, Jason Hemstock, Nick Lovell, Marg Benedict, Michael Johnston, Rhonda White.

Bottom left: Nate Richardson, Jason Crone, Emily Jolliffe, Natalie Barber, Adam Vanderduim.



Welcome to SuiteSpots

Flexible office, meeting & training space in Owen Sound

- Workspace for Professionals
- Boardrooms by the ½ day or longer
- Private, fully-furnished offices
- Discreet Meeting & Negotiation spaces

**Affordable, fibre-powered
business space for rent
by the day, month or longer**

226-664-1700

1051 2nd Ave. East, Owen Sound (across from metro)

New & Used Bicycles

Sales & Service
Parts & Accessories
Skateboards & Scooters



Life is Short Take the Scenic Route

180 12th St E, Owen Sound

519-546-8625

brandon@sceniccycle.ca



Kiwanis®

Club of Owen Sound

The Kiwanis Club of Owen Sound wants to help you celebrate the summer! Whether on our playground at Harrison Park, the SK8 Park or on the soccer pitch, we encourage you to get out and enjoy the community with family and friends. For the more adventurous, join us at Whispering Pines Campground and spend some time in the great outdoors. With options for both trailer or cabin rentals, and a range of activities and amenities, there's something for everyone to experience. To learn more about how Kiwanis can make your summer special visit our website today.

www.kiwanisowensound.com

COME VISIT US TODAY!



Owen Sound
Honda

HONDA
Certified
Used Vehicles

HONDA
Power
Equipment

519-371-4040

Located on the
Sunset Strip

www.owensoundhonda.on.ca



Bear Wheel & Brake Service
1398 1st Ave, W., Owen Sound • 519-372-0366

Complete Auto Service

- Steering and Suspension •Tires •Alignment
- Brakes •Air Conditioning •Diagnostics



Gold Winner
Auto Service Centre

"For the best service in town bar none, or should that be BEAR none"

Come to my Constituency BBQ

24 July 2pm to 4pm - Chesley Kinsmen Pavilion

Check www.alexruffmp.ca for updates



ALEX RUFF

MP | BRUCE—GREY—OWEN SOUND

Alex.Ruff@parl.gc.ca | 519-371-1059

1101 2nd Avenue East, Suite 208, Owen Sound ON N4K2J1





NEW MEMBER PROFILES

ORIGIN ACTIVE LIFESTYLE COMMUNITIES

Origin Active Lifestyle Communities offers comprehensive senior living services throughout Canada and beyond. Our philosophies focus on embracing aging through active living, nutrient-dense cuisine, and a "wholistic" approach to care. Experience the Origin Way and discover wellness, community, and fulfillment during your retirement years.

Contact
kmcgregor@origin.ca
www.originway.ca



HOWLERS DOG SPORTS

Howlers dog sport is pleased to help you with balanced conformation and obedience training focusing on intuitive behavioural analysis, positive communication, and encouraging-based training. Our instructors are courteous, knowledgeable, and supportive providing a safe environment for you and your dog to succeed. Howlers provides dedicated Board and Train packages are conformation classes are hosted by CKC and AKC best in show breeders and handlers. Howlers also offers limited daycare and boarding facilities.

Contact
info@howlers.ca
www.howlers.ca



THORNRIIDGE PROPERTY MANAGEMENT

Thornridge Property Services Offers Interior and Exterior General Maintenance and Repairs. Servicing properties for Seniors, Second Homes, Rentals, or for those with just not enough time to get what needs to be done. It might be cleaning up a tree limb that fell down over the winter, pressure washing the walkway or patio, cleaning out the gutters, refreshing a room with a new colour of paint or getting the patio furniture out and cleaned up!

Contact
trevor@thornridgepropertyservices.ca

WIARTON MARINA

Wiarton Marina is a unique full service, deep water marina. Nestled under the protective cliffs of the Niagara Escarpment, we are located at the foot of Colpoys Bay, on Southwestern Georgian Bay. Accommodating over 225 boats of up to 55 feet LOA. We offer a complete array of mechanical, electrical and rigging services for both power and sail. Our qualified technical staff, are factory trained, ABYC certified and will handle your boat with care. Service is our specialty.

Contact
j.hammill@wiartonmarina.ca
www.wiartonmarina.ca



OWEN SOUND GARDENS RETIREMENT RESIDENCE

Our Mission is to create a place to call home by supporting your lifestyle decisions. Providing peace of mind for our residence, their families, and the Owen Sound Gardens community. Employing people who have passion for what they do and are dedicated to your support and well being. Our dedicated team members, residents and their families create a unique and inviting neighbourly community. We offer a variety of option and welcome our residents to personalize their experience with us.

Contact
Hello@owensoundgardens.com
www.owensoundgardens.com



BREWSTER STONESLINGER TRUCKING

Brewster Stoneslinger & Trucking Ltd. is a family operated business with a reputation for great customer service within Grey, Bruce and Collingwood area. Stoneslinger service includes delivery and placement of sand, stone, gravel and topsoil to homes, cottages and commercial industrial builds. With our knowledgeable staff and efficient drivers no job is too big!

Contact
brewstertrucking@hotmail.com



MAKWA-CAHILL

Makwa Development Corporation and The Cahill Group have joined forces to create Makwa-Cahill LP, a fully qualified indigenous fabrication company. Focusing on industry fabrication and other strategic work scope opportunities in the energy sector, Makwa-Cahill will work closely with clients in Ontario to create meaningful opportunities for development and employment of qualified trade and professional resources while directly stimulating the local and Provincial economy.

Contact
makwacahilladmin@makwacahill.ca
www.makwacahill.ca



JANET WALKER OSTEOPATHY

Janet Walker is an integrative lifestyle and osteopathic manual practitioner. A graduate of the Canadian College of Osteopathy with over 25 years of hands-on clinical experience. Janet will discover the underlying source of your discomfort and provide personalized treatment so you can live your best life! Her approach combines osteopathic expertise, including craniosacral and visceral manipulation, with self-care education. With advanced training in infant, perinatal and menopausal health. Welcoming clients of all ages.

Contact
jw@janetwalkerosteopathy.com
www.janetwalkerosteopathy.com

TOTAL SAFETY MANAGEMENT

TOTAL Safety Management is Ontario's Leader in professional Health and Safety training and consulting. Our specialized services include policy and procedure development, HR support and certified education and training, as well as workplace violence and harassment investigations. As a partner, you can count on. we are your one-stop for all your health and safety needs!

Contact
info@totalsafetymanagement.ca
www.totalsafetymanagement.ca



TERRI HASTINGS REAL ESTATE GROUP/ KELLER WILLIAMS REALTY

Since its inception, The Terri Hastings Real Estate Group, Keller Williams Realty Centres, has grown to four offices and now serves all of Grey and Bruce. Our team currently holds the highest market share in all of Grey Bruce and is ranked the #1 group on Realtors Association Grey-Bruce Owen Sound. Ranked as the 4th leading team in all of Canada for written sales in 2021, and the #1 team for our brokerage Keller Williams Realty Centres, our group continually strives to, and succeeds in, assisting their clients with their real estate needs.

Contact
adamsellsproperty@gmail.com
www.terrihastings.ca



BEEKSMA LAW

Beeksma Law sees technology as an opportunity to create a faster, more efficient experience for clients. Beeksma Law optimizes technology to achieve low stress, cost effective, and seamless results for clients in the greater Hamilton Area and throughout Ontario, including Grey County. Practicing Law in Business, Civil Litigation, Estate and Real Estate.

Contact
shayna@beeksmalaw.ca
www.beeksmalaw.ca



OWEN SOUND IREPAIR

Owen Sound iRepair provides an affordable Mobile Phone, Laptop & Tablet Device repair service . Whilst the cost of a new device increases, we aim to save you money by repairing a faulty device rather than replacing. We research for quality parts and ensure we meet strict high standards when repairing your device.

Contact
support@owensoundirepair.com
www.owensoundirepair.com



MY HOME MAINTENANCE

The key to sustaining your investment is preventative maintenance. Whether you reside in your home or lease it to others, it is important to stay on top of the repairs and maintenance. My Home Maintenance encompasses all aspects of your Condominium Management, brought to your home. Fire- safety, Plumbing and Heating, Damage and Deterioration, and general maintenance.

Contact
mhm@wightman.ca

JUST SAYING

by Dave Carr



“Celebrate! Celebrate! Dance To the Music...”

In August of 1976, I was on staff at the national conference for Junior Achievement of Canada at Lakehead University in Thunder Bay, Ontario....but I knew that someone was putting on some kind of folk concert back in Owen Sound. They called it “Summerfolk”. And sure enough, in the Monday morning Globe & Mail, there was a photo of a bunch of “drowned rats” grooving to the tunes in the mud at Kelso Beach Park.

I saw more Globe Summerfolk photos over several successive Augusts at subsequent JA gatherings in Halifax, Winnipeg, Saskatoon.....

....and about a decade later, I was on stage, MCing what had grown into one of the best (if not *THE* best) folk festivals in North America. It wasn’t the biggest, not by a long shot, but its quality was unsurpassed. A one-time director of the massive Philadelphia Folk Festival once suggested that if one could go to only one folk festival, it should probably be Summerfolk, in Owen Sound.

See, this is what we do here; we celebrate life, *embrace* life and we entertain ourselves. Sure, we are not so far removed from The Big Smoke that we can’t run down for Jays Games, for Theatre, for Art -- but it turns out that we are just as adept at creating the kind of entertainment that entices “those” people to want to come up here instead. Summerfolk is just one fine example, our summer session, if you will.

A summer session should then connote a winter session of some kind, and voila! – The Festival of Northern Lights. Again, Owen Sound was not the first, but grew quickly into the best; I cannot count how many busloads of tourists have motored to the Scenic City over three decades to “oooh!” and “ahhhh!” at our lights, dine locally, shop locally.

Those are probably the yin and the yang of our festivals, but we seem to just keep celebrating. From springtime’s annual Sweetwater Music Festival, to summer’s Hottest Yard/Street Sale Under the Sun, we celebrate who we are, and, I think, where we are! The Sound Waterfront Festival is a 4-day multicultural event celebrating our place on the water, the magnificent waters of these Great Lakes. And here at the northern terminus of the historic Underground Railroad, we rejoice in the Emancipation Festival, an event dating back to 1862!

Then we have the melodies of the TD Harbour Nights every summer and autumn Sunday evening; Music at the Market, even outdoor movies!

There are times when I actually hear or read on line, someone asking, “What is there to do around here? C’mon, Man – it’s Owen Sound! **Celebrate!**”

Owen Sound Wellness
Lifestyle Changes and More

Winnifred Walcott,
H.C., AADP,
Board Certified
Holistic Health
Practitioner

**LOW ENERGY?
WEIGHT GAIN?
SLEEP ISSUES?
IMPROPERLY FUNCTIONING
IMMUNE SYSTEM?
NEED A PLAN FOR
FOOD+LIFESTYLE CHANGE?**

**CONTACT HEALTH COACH WINNIE FOR
A FREE 30 MINUTE HEALTH CONSULTATION**

**WE USE THE BEST
IN TECHNOLOGY**

- Body Composition
- Stem Cell Patches
- Frequency Tuning
- Epigenetic Hair Profile

PLUS MORE!

VISIT US AT OWENSOUNDWELLNESS.COM

221 8TH STREET EAST, OWEN SOUND 226.664.0407



Tara 519-934-2340
800-494-5272

Hanover 519-364-4070

Gore Bay 705-282-1508

Sprucedale Agromart Ltd. is a supplier...

- Custom Fertilizer Blends
- Crop Inputs Seed
- Custom Seed Application
- Crop Protection Services - Crop Spraying
- Baler Twine, Net and Plastic Wrap, Tarps
- Farm Supplies - Gates, Wire,
- Fencing and Posts
- Animal and Herd Health Products
- GPS Field Mapping and Soil Sampling
- Nutrient Management
- Industrial Supplies, Sand, Culverts, & Tile

"We would like to be recognized by our customers as being their preferred supplier of crop inputs, technology and services in the Grey Bruce area"

Your Agricultural Specialist



www.sprucedale.com

OWEN SOUND & DISTRICT CHAMBER

GOLF

TOURNAMENT

2022

SPONSORED BY: **Scotiabank.**



Legacy Ridge Golf Course

AT
10AM

16th September
FRIDAY

TICKET
\$165

REGISTER TODAY & WIN A ROUND
OF 4 AT LEGACY RIDGE
EARLY BIRD DRAW AUG 15TH








COBBLE BEACH

Take Your Game In A New Direction!

*Build your dream home on one of
Canada's top golf courses*

Located just 10 minutes north of Owen Sound, Cobble Beach is Georgian Bay's Extraordinary Waterfront Golf Resort Community. This prestigious community is built around the award-winning, Doug Carrick designed, 18-hole golf course. With views of Georgian Bay from every hole, there's no wonder golfers everywhere are taking their game to Cobble Beach.



LEARN MORE ABOUT REAL ESTATE
LiveCobbleBeach.com • 226.664.0064



YOUR STRATEGIC PARTNER

Only the Owen Sound & District Chamber of Commerce provides unique partnership opportunities to reach 400+ managers, owners and local business entrepreneurs by using multi-messaging platforms.

The Chamber targets the audience you most want to reach – partnering is a smart, simple and cost-effective way to build awareness, attract new clients or customers and stimulate sales.

Partnering with the Chamber enhances your credibility, reputation and visibility as a leader in the community.

- Networking & social activities
- Educational seminars and training
- Promotional services
- Member affinity programs
- Achievement recognition
- Business advocacy
- Group health benefits



GET IN TOUCH

1051 2nd Ave. East
Suite 226
Owen Sound, ON N4K 6K6
519-376-6261
info@oschamber.com
www.oschamber.com



**GROW YOUR
BUSINESS
WITH US!**